



**SKILL  
MAESTER**



# **EXECUTIVE PROGRAM IN INVESTMENT BANKING**

Duration: 6 Months

Guided By **World's Finest Security  
Professionals**

- Learn from practicing experts
- Career Assistance
- One on One Support & guidance
- Globally recognized Investment Banking Certification

# About Us



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At Skill Maester, we are committed to transforming careers and helping professionals and students reach their highest potential. Through personalized career services and specialized programs, we equip you with the knowledge and tools to succeed in the competitive world of investment banking. With a track record of proven results, we are your dedicated partner in achieving long-term professional success.

In today's rapidly changing financial landscape, staying ahead requires continuous learning and upskilling. At Skill Maester, our Investment Banking program is meticulously crafted to provide you with the skills, knowledge, and confidence needed to excel in this dynamic industry. expertise to make informed financial decisions.

Our Investment Banking program covers critical areas like financial markets, equity and fixed income securities, derivatives, corporate actions, risk management, and much more. Whether you're aspiring to become an analyst, associate, or investment banker, our comprehensive curriculum ensures that you gain industry-relevant experience and the expertise to make informed financial decisions.

## Specialized Programs



## Commitment to Excellence



At Skill Maester, excellence is at the heart of everything we do. Our team of seasoned financial professionals is dedicated to providing high-quality training, continuous career support, and delivering tangible results. Whether you're launching your career or looking to enhance your existing skills, we are committed to helping you achieve your professional goals.

## Overview

Cybersecurity is one of the fastest-growing fields in the IT industry, driven by the increasing reliance on digital systems and the rising threat of cyberattacks. As our world becomes more connected, the need for skilled cybersecurity professionals has never been greater. Here's why pursuing a career in cybersecurity with Skill Maester is an excellent choice:

## Rapid Growth and Demand

**High Demand:** Investment banking is essential for the functioning of global financial markets, and the demand for skilled professionals in this area is strong. According to a 2023 report from IBISWorld, the UK investment banking industry has shown consistent growth and is expected to continue growing at a steady pace.

**SJob Opportunities:** Despite the economic uncertainties post-Brexit, London's role as a major financial center continues to attract significant investment activity. As of 2023, there are approximately 160,000 people employed in the UK's financial services sector, with investment banking accounting for a significant portion of this workforce. Investment banking roles are highly sought after by recent graduates and professionals alike, particularly in mergers & acquisitions (M&A), capital raising, and financial advisory.

## Attractive Salaries

**Competitive Pay:** Investment banking professionals in the UK enjoy some of the highest starting salaries in finance. An entry-level analyst at a major investment bank can expect to earn between £50,000 to £80,000 annually, with performance-based bonuses bringing total compensation to £70,000 to £100,000 in their first year.

**Lucrative Senior Roles:** As professionals advance in their careers, salaries can increase significantly. Senior roles such as Associate or Vice President (VP) typically earn between £100,000 and £150,000, while Managing Directors (MDs) and senior executives can command salaries in excess of £250,000, with bonuses and profit-sharing pushing total compensation even higher.

**London Premium:** For professionals working in London's competitive market, salaries are often higher due to the city's cost of living and the premium placed on expertise in financial services.

## Diverse Career

**Variety of Roles:** Investment banking offers a wide range of career paths, from corporate finance and M&A advisory to sales and trading, equity research, and risk management. Investment bankers can specialize in areas such as equity capital markets (ECM), debt capital markets (DCM), or financial restructuring, depending on their interests.

**Industry Versatility:** London is a key player in the global financial market, and UK-based investment banks regularly handle high-profile deals internationally. Professionals trained in the UK often have the opportunity to work on global transactions, giving them exposure to cross-border markets and major financial centers.

**Technological Advancements:** Investment banking in the UK is increasingly incorporating technologies such as financial technology (fintech), blockchain, and artificial intelligence (AI) to improve trading, risk management, and financial analysis. Professionals who are adept in these technologies will have a competitive edge in the market.

**Regulatory and Market Evolution:** With ongoing regulatory changes post-Brexit, UK investment banks will continue to require skilled professionals who are well-versed in UK and EU regulations, ensuring that they remain compliant and agile in a shifting market landscape.

**Job Security:** Despite the volatility of financial markets, the demand for experienced investment bankers remains steady. Investment banking professionals enjoy strong job security, particularly in areas like M&A, capital markets, and restructuring, which are crucial for economic recovery and corporate growth.

## Program Highlights

- 6 Months Comprehensive Learning
- 90+ Hours of Live Classes
- 15 Modules
- 20+ Hours of Revisions Classes Sessions
- 15+ Hours Mock Interviews Training
- 1:1 Mentorship

# Why Choose **Skill Maester**?

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At **Skill Maester**, we provide a comprehensive, industry-relevant education that equips you with the tools needed to succeed in the competitive world of investment banking. Our Professional Certificate Program in Investment Banking is designed to give you the skills and expertise required to excel in this fast-paced industry.

Through expert mentorship, hands-on experience, and real-world case studies, we ensure that you are fully prepared to enter the investment banking industry and tackle complex financial challenges. Whether you're aiming for an entry-level analyst position or preparing for a senior role, Skill Maester is your partner in making your career aspirations a reality.

Join **Skill Maester today** and take your first step towards a successful and rewarding career in investment banking!

## **Skill Maester Advantage**

Choosing Skill Maester for your investment banking education ensures you receive top-tier training designed to prepare you for a successful career in the financial industry. With our expertise in career services and specialized programs, we are committed to providing an unparalleled learning experience. Here's why Skill Maester stands out in the investment banking space:

### **Training Methodology**

At Skill Maester, we focus on delivering a comprehensive and hands-on learning experience that mirrors the dynamic environment of investment banking. Our expert-led training blends live instruction, self-paced learning, and practical application to ensure you are fully prepared to excel in this fast-paced industry.

#### **Instructions:**

**Live Lectures:** Delivered by our seasoned faculty, these sessions cover core investment banking concepts and industry practices.

**Supplemented by Additional Learning Materials:** Access self-paced learning resources to reinforce your understanding.

**Benefits:**

- Deep dive into investment banking theories and financial principles.
- Real-time interaction and query resolution.
- Flexibility for self-paced learning to supplement live sessions.

**Used for:**

- Mastering core investment banking concepts like corporate finance, M&A, and financial modeling.
- Enhancing your knowledge through expert insights and additional learning materials.

**Reinforcement**

**Skill Maester** emphasizes hands-on learning with real-world projects, financial modeling exercises, and case studies. You'll have the opportunity to work on live transactions, building a deep understanding of the tools and techniques used by professionals in investment banking.

**Benefits:**

- Develop practical expertise in creating financial models, valuations, and risk assessments.
- Gain exposure to real-world investment banking scenarios, such as mergers & acquisitions and capital raising.
- Be job-ready from day one with strong analytical skills and hands-on experience.

**Used for:**

- Gaining practical experience in financial analysis, business valuations, and market research.
- Developing essential skills needed for success in investment banking roles.

We believe in tracking your progress throughout the program to ensure you're on the right path. With regular quizzes, assignments, and mock interviews, you'll be prepared for the challenges of the investment banking industry.

## **Benefits:**

- Track your understanding of investment banking concepts and skills with continuous assessments.
- Identify areas of improvement and address gaps in knowledge.
- Build confidence for placements with mock interviews and exams.

## **Used for:**

- Assessing your proficiency in financial modeling, valuations, and industry-specific tools.
- Preparing for investment banking interviews by practicing in realistic mock scenarios.

At Skill Maester, we don't just teach investment banking—we prepare you to thrive in it. Join us to become a highly skilled professional equipped with the expertise and confidence needed to navigate the financial world's challenges.

This curriculum does more than introduce you to the world of investment banking. At Skill Maester, we focus on your professional development, equipping you with the skills and expertise to navigate the complex financial landscape and excel in high-stakes environments. The curriculum goes beyond theoretical knowledge, preparing you to manage high-value transactions, financial modeling, and critical investment strategies.

## Module 01 – Financial Markets Overview

- Financial System
- Different Financial Markets and Participants and their function
- Capital Market- Primary and Secondary Market
- Broker/Dealer and their role
- Role of Custodian, Depository, Exchanges
- Buy Side and Sell Side,
- Financial Regulator (SEBI, SEC, FCA)
- Investment Bank vs Commercial bank
- Exchanges and Clearing Agents

## Module 02 – Equity Markets

- Ordinary Shares vs Preference shares
- Different types of preference shares
- Share Capital and Types of Share Capital
- Issued and Authorized share capital
- Different Financial Ratios (EPS, P/E, ROCE, ROE etc.)
- Process of IPO, Private Placement, OFS, FPO
- Depository Receipts and Types of ADR, GDR and IDR
- Order driven and Quote Drive markets

## Module 03 – Fixed Income Securities

- What is Fixed Income?

- **Types of Fixed Income**

(Corporate Bonds, Government Bonds, Zero Coupon Bonds, Junk bond, Convertible bonds, Callable Bond, Puttable bond, Deferred bond, Foreign Currency Bond etc)

- Issuers of Fixed Income Securities
- Difference b/w Equity and Bond
- Bonds and its Risk
- Current Yield and YTM (Yield to Maturity)
- Dirty Price and Clean Price
- Rates associated to a bonds and accrued Interest
- Trade Economics in Fixed Income

## Module 04 – Money Markets

- What is a Money Market?
- Features of the Money Market
- Interbank Lending
- Advantages and Disadvantage of Interbank Lending
- Treasury Bill, T notes and T Bonds
- T-Bills- Primary Market
- Investment Instruments- CDs, REPO, Commercial Paper,
- REPO and Reverse REPO Deals
- Capital Markets vs Money Markets
- Pros and Cons of Money Markets

## Module 05 – Derivatives Forward and Futures

- Introduction Derivatives
- Speculating and Hedging
- Features of Derivatives
- Value of Derivative Contract
- Role of speculators and Hedgers
- Types of Derivatives- OTC, ETD
- Characteristics of Forwards and Futures
- Risks involved in Futures and Forwards
- Future Contract Margin
- Settlement Mode in Futures Contract

## Module 06 – Derivatives Option

- Options Contract
- Types of Options
- Long and short call
- Options Pricing
- Options Styles
- Options Premiums
- Option Payoffs
- Factors Affecting Premiums

## Module 07 – Derivatives Swaps

- Introduction to Swaps
- Types of Swaps
- Interest Rate Swap
- Types of IRS– Fixed vs Floating, Fixed vs Fixed etc
- Equity Swap
- FX Swap
- Risks in Swaps
- Credit Default Swap
- Risks involved in CDS Trading
- Credit Events in CDS
- CDS Settlements
- Types of CDS

## Module 08 – Foreign Exchange Market

- Elements of FX Trade
- Types of FX Rate
- Fixed Exchange Rate
- Reserve Currency Board
- Features of FX Market
- Market Participants
- Market Makers
- PIPs
- FX Quotations and types
- Types of FX Trades
- Non-deliverable Forwards
- Currency Nick Names
- Difference b/w Gross and Net Settlement
- Rules of Netting

## Module 09 - Trade Life Cycle and Reference Data Management

- Introduction to TLC
- Difference b/w OTC and Exchange TLC
- Different offices in Investment Bank (Front/Middle and Back office)
- Trade Execution and Capture
- Trade Enrichment
- Trade Validation
- Trade affirmation and Confirmation
- Trade Settlement
- Trade Reporting and Reconciliation
- Role of the Custodian

## Module 10 - Reconciliation and Corporate Actions

- What is Reconciliation?
- What is Nostro and Vostro account?
- What risks does reconciliation address?
- Types of Reconciliation
- Brokers Reconciliation
- Cash management
- Interest Claims
- Depot/Position Reconciliation
- What are Corporate Actions?
- Examples of Corporate Action
- Types of Corporate Actions? Mandatory and Voluntary Corporate action

## Module 11 - Collateral Management

- What is Collateral management?
- Advantage and disadvantage of collateral management.
- Terms used in collateral mgmt.
- Mark to Market, MTA, Threshold and Rounding
- Uncleared Margin Rules
- Collateral structure post financial crisis 2008
- Risk involved in collateral management.
- What is ISDA?
- What is Master agreement, schedule, confirmation and Credit Support Annex?
- Paragraph 11 & 13

## Module 12 - Asset Management and AML & KYC

What is asset management?

- Difference between mutual and hedge fund.
- Wealth management vs asset management.
- Types of Mutual fund
- Hedge fund Operation
- Types of Hedge Funds
- What is Money Laundering?
- Anti-Money Laundering and its objective
- Three stages of Money Laundering
- Methods of Money Laundering
- AML- Risk Based Approach
- What is KYC?
- Customer Identification Procedure and Customer Acceptance Policy

## Module 13 - Regulations and Risk Management

- Basel Norms I, II, III
- DODD Frank Regulation
- Volcker Rule
- EMIR Regulation
- MIFID I and II (Markets in Financial Instruments Directive)
- FATCA
- What is Risk?
- Types Risks
- Market Risk
- Credit Risk
- Liquidity Risk
- Legal and Regulatory Risk
- Business Risk & Strategic Risk
- Reputation Risk
- Systemic Risk
- Operational Risk

## Module 14 - Time Value of Money

- Present value and Future Value
- Using Time Value of Money concepts for cash flow calculation
- Single cash flow
- Multiple cash flow Annuity
- Perpetual cash flow
- Amortization
- Retirement Planning

# Module 15 - Financial Statements Analysis

- What is financial statement Analysis?
- Types of financial statements
- Balance Sheet
- Income statement
- The statement of comprehensive Income
- The statement of cash flows
- Footnotes
- Management discussion and Analysis
- Audit



1. Apply at **skillmaester.com**.

Visit our website and submit your application.

2. Application Review.

Our team will carefully review your application to ensure eligibility and alignment with the program requirements.

3. Complete Your Enrollment

Secure your spot by completing the enrollment process and paying the program fee.

4. Receive Your Admission Letter

Once enrolled, you will receive an official admission letter confirming your place in the program.

## Weekly Commitment

Live Sessions (Saturday & Sunday)

One hour on weekdays, and 3-4 hours on weekends, 11-13 hours/week

Programme Fee : **£2499**

Easy pay option with monthly installments

## Premier Learning Partner | **Skill Maester**

Skill Maester is a premier provider of career services specializing in Investment Banking, a field that continues to drive global financial markets. Our dedicated, industry-focused programs are tailored to provide learners with cutting-edge knowledge and practical skills needed to succeed in investment banking careers. Whether you're starting your career or advancing to senior positions, Skill Maester is your partner in professional growth.

Through our comprehensive programs, we are committed to providing a transformative educational experience, equipping professionals with the expertise needed to navigate the complexities of investment banking.

**Our Mission** is to make world-class education and career services accessible to everyone, enabling professionals to grow, achieve their career aspirations, and lead in the world of finance.



20,000+ Alumni Network  
98% Positive Career Impact  
4.9/5 Programme Satisfaction  
2 Million Class Hours Delivered

## Contact Us

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